Welcome to Today’s Webinar

Energy Saving Strategies during COVID-19:
Incentives and Services: Duke Energy and Dominion Energy
with NC Business Highlights

August 12, 2020
1:30 – 3:00 pm EDT

Presented by
NC Department of Environmental Quality and
Waste Reduction Partners
Event Hosted By

- DEQ
- WRP
- ncgreentravel
- LANDofSKY
- NC Environmental Stewardship Initiative
Today’s Agenda

- Welcome, Logistics
- Four Panelist Presentation (45 minutes)
- Q&A Session & Discussion (20 minutes)
- Resources
Webinar Housekeeping & Questions

• Audio Issues? Use your Phone
  United States: +1 (562) 247-8321
  Access Code: 560-964-156
  Webinar ID: 704-634-579

• Resource Slides and Recording will be e-mail to you:

• **How to Ask Questions:** Use the Questions Tool on your GoToWebinar menu to type in your questions.

• Questions will be addressed during the Q&A Session.
Today’s Panelists

Wesley Sprouse
Energy Conservation Program Manager
Dominion Energy

Adonai Colon
Business Energy Advisor
Duke Energy

Tink Willis
CBM Precision Parts Manufacturer
Bessemer City, NC

Steve Cardone
Adams Beverages of North Carolina
Charlotte, NC
Non-Residential Energy Efficiency Programs

www.dominionenergy.com
Dominion Energy’s Commitment to Energy Conservation

Dominion Energy is committed to helping Virginia and North Carolina meet state energy goals. That's why we're offering programs designed to help our customers conserve energy. Our programs not only save energy in a cost-effective manner that can translate into financial savings for our customers but also provide environmental benefits.
Non-Residential Programs

- **Small Business Improvement (EE)** – Provides an energy assessment and rebates for customers with monthly demand of less than 100kW

- **Prescriptive (EE)** – Provides incentives for EE measures including duct testing and sealing, HVAC system tune-up and upgrades to refrigeration systems and commercial kitchen appliances

- **Lighting Systems & Controls (EE)** – Provides incentives to implement more efficient lighting technologies such as LEDs and occupancy sensors

- **Heating & Cooling Efficiency (EE)** – Provides incentives for the installation of high efficiency HVAC equipment

- **Window Film (EE)** – Provides incentives for installing solar reduction window film
CURRENT ENERGY CONSERVATION PROGRAMS

Non-Residential Programs (cont’d)

• **Office Program (EE)** – Provides incentives for recommissioning improvements to energy management systems. Some of the available measures include lighting and HVAC equipment scheduling, night temperature setback, and supply air temperature reset.

• **Small Manufacturing Program (EE)** Provides incentives for energy efficiency improvements to compresses air systems. Some of the measures include compressed air leak repair, non-loss condensate drains, efficient VSD compressors, and cycling refrigerant dryers. Eligible customers have electric demand of no greater than 100 KW.
PROPOSED ENERGY CONSERVATION PROGRAMS TO BE FILED WITH NCUC

Non-residential

1. **Upstream Midstream EE Products Program (EE)** – Program to encourage participating retailers/vendors to stock EE equipment by providing incentives for sales of qualifying equipment

2. **New Construction Program (EE)** - Provides qualifying facility owners incentives to install EE measures in their new construction project

3. **Small Business Improvement Enhanced (EE)** - Provides enhanced measures to existing SBI program
Dominion Energy is continuing to look for cost effective programs to bring to its residential and business customers to help them save energy and reduce usage.

For Additional Program Information:
Visit Dominion Energy’s website at  
www.dominionenergy.com/north-carolina-electric/save-energy

Then scroll down to Business Programs

Or call 1-888-366-8280
North Carolina Department of Environmental Quality

Energy Solutions Meeting

WORKING TOGETHER TO BETTER SERVE AND SUPPORT OUR COMMUNITY
Business Energy Advisor

Let's work together as you manage your energy expenses.

Discover tips to help make your business more profitable with a free energy consultation. Ready to start now? Call 800-379-5146 or use the Contact Me link below. One of our Business Energy Advisors will contact you within three to five business days.
Outages

- New Proactive outage alert
- Smart meters
- Virtual Meter status check
More New Features

- Usage Alerts
- High Bill Alerts
- Pick your own Due Date
- Payment Confirmation
What to look for on your bill

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<th>MULT</th>
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<td>360</td>
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<td>Electricity Usage</td>
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Duke Energy offers a green power choice for customers

Make a contribution to the solution and support a cleaner environment with solar or wind power for as little as $4 a month. All contributions are tax-free and tax-deductible. Find out how at www.duke-energy.com/rees or call 1-800-343-7585.
Duke Energy Savings Store
Energy Efficient Solutions

- **Energy Assessments**
  - Professional engineering studies that identify energy conservation measures and assist in lowering energy costs.

- **Energy Design Assistance**
  - Discover options for energy-efficient equipment during the early stages of building design.
Energy Wise
Energy Efficient Rebates and Incentives

- Available online
- Only available to customers on EE Rate
- Rebates help offset the cost
Energy Efficient Rebates Changes

- More money for LED lights
- Money for Roofs
- VFD’S
One View

- https://oneview.duke-energy.com/
One View

https://oneview.duke-energy.com/
Other Energy Services

- LED lighting projects
- Outdoor Lighting
- Back Up Generation
- EV-Charging
- Power Quality
- Interior Lighting

We can provide these products and services with no upfront capital.
Green Energy

The following charts show the company's 2019 actual regulated electric utility generation (energy) mix and potential 2030, 2040 and 2050 generation mixes (megawatt-hours) under a net-zero carbon scenario analysis.
Thank you all for your time.
Business Energy Upgrade Projects

Tink Willis
CBM Precision Parts Manufacturer
Bessemer City, NC
Business Energy Upgrade Projects

Steve Cardone  
*Chief Operating Officer*  
Adams Beverages of North Carolina  
Charlotte, NC
Panelist Team and Contacts:

**Wesley Sprouse**  
Energy Conservation Program Manager  
Dominion Energy  
wesley.sprouse@dominionenergy.com

**Adonai Colon**  
Business Energy Advisor  
Duke Energy  
Charlotte, NC  
919-600-3521  
Adonai.Colon@duke-energy.com

**Tink Willis**  
CBM Precision Parts Manufacturer  
Bessemer City, NC

**Steve Cardone**  
Adams Beverages of North Carolina  
Charlotte, NC

**Session Moderator**

**Terry Albrecht, PE, CEM**  
Waste Reduction Partners, DEACS/LOSRC  
828 251-7475  
Terry.Albrecht@ncdenr.gov

**Q&A Moderator**

**Scott Fister**  
Division of Environmental Assistance and Customer Services  
NCDEQ  
Scott.Fister@ncdenr.gov
Need Help?

Technical Assistance through Programs of the NCDEQ

Terry Albrecht, PE, CEM
Waste Reduction Partners,
WasteReductionPartners.org
Terry.Albrecht@ncdenr.gov
828.251.7475

Scott Fister
Environmental Stewardship Initiative,
NCDEACS
Scott.Fister@ncdenr.gov
919.707.8131

Tom Rhodes
NC GreenTravel Manager, NCDEACS
Tom.Rhodes@ncdenr.gov
919.707.8140

Duke Energy Resources

Adonai Colon
Business Energy Advisor Carolinas
400 S. Tryon Charlotte, NC 28202
📞704-382-3084 | 📞919-600-3521

Dominion Energy Resources

Wesley Sprouse
Energy Conservation Program Manager
wesley.sprouse@dominionenergy.com
1-888-366-8280
Thanks for Attending

Watch for a follow-up e-mail with a link to the event recording and other resources